LAWYERS for INVESTORS
Maximizamos el resultado de tus operaciones

Santiago Hernández Gázquez

Santiago Hernández Gázquez is a lawyer specialising in corporate and commercial law, business legal advisory and investment transactions, with a particular focus on NPLs and real estate. Much of his career has been shaped by a distinctive perspective: first as external counsel, then within investment funds and international companies.

His background combines nearly fifteen years in private practice with seven years within investment organisations, taking on legal and strategic responsibilities directly linked to transactions. He has served as Legal Strategy Director in Spain, reporting directly to senior management and international headquarters in London.

This experience on both sides of a transaction shapes his approach to legal advice. Santiago understands how investors analyse opportunities, make decisions and execute transactions, what drives a deal and what investors need from their advisers. This perspective enables him to combine legal judgment, investment rationale and commercial insight from the outset.

From Legal Practice to Investment

Santiago began his career at firms including EJASO, Garrido Abogados, Martínez-Echevarría and Lexer, as well as specialist boutiques. His practice focused on corporate and commercial law, business advisory and investment funds, and he went on to lead two legal departments.

His time at Lexer, then part of Broseta Abogados, marked a turning point in his career. While working in its investment funds department, he was seconded to one of the firm's principal clients at its request. Two months later, the fund invited him to join its in-house legal team.

Over the following six years, he took responsibility for the legal aspects of the fund's Spanish operations, reporting directly to the Managing Director in London. He moved from advising on transactions in private practice to working on them from the investor's perspective, participating in analysis, decision-making, execution and management.

Following the fund's decision to divest its Spanish portfolios, Santiago joined a British group that had pioneered the debt market across Europe, the United Kingdom and the Middle East, as Legal Strategy Director of its Spanish servicing company. His responsibilities included reorganising the company's legal and operational functions to improve the efficiency of its transactions and processes.

Lawyers for Investors

Having worked in law firms, investment funds and international servicing organisations, Santiago founded Lawyers for Investors, a boutique law firm advising investors, entrepreneurs, private wealth clients and companies on transactions where law, investment and business converge.

The firm brings to external legal advisory an understanding developed from within the investment ecosystem. Familiarity with investors' analytical processes, risk criteria, internal dynamics and objectives provides an insight into each transaction from the perspective of those making the decisions and committing capital.

This perspective informs advice designed to anticipate legal issues that may affect an investment, support decision-making and guide clients from analysis and structuring through to completion.

Education

Santiago completed his five-year law degree in four years, graduating one year ahead of schedule.

He subsequently developed his expertise in business law and corporate legal advisory through a Master in International Business Law at CEU, professional legal training at the Escuela de Práctica Jurídica – now the Master's in Access to the Legal Profession – and a Master's in Corporate Legal Advisory at IE.

In 2026, he also obtained a CNMV-recognised MiFID II certification after passing the relevant certification examination, alongside other specialist programmes and courses related to his professional practice.